

Larry Hogan Governor

Michael J. Frenz Executive Director

Members

Thomas E. Kelso Chairman

Leonard J. Attman Joseph C. Bryce Gary L. Mangum Manervia W. Riddick James T. Smith, Jr. Jodi C. Stanalonis

**Procurement** 

John F. Samoryk Vice President

Maryland Stadium Authority The Warehouse at Camden Yards 333 W. Camden Street, Suite 500 Baltimore, MD 21201 410-333-1560 1-877-MDSTADIUM Fax: 410-333-1888

www.mdstad.com

Voice: 800-201-7165 TTY: 800-735-2258

## ADDENDUM No. 1 Vertical Transportation Maintenance and Repairs Camden Yards Sports Complex Project No. 19-002

Date Issued: Feb

February 11, 2019

This Addendum is hereby made a part of the Contract Documents dated January 16, 2019 on the subject work as though originally included therein. The following amendments, additions, and/or corrections shall govern this work. This form shall be acknowledged below and submitted with the response to the Request for Proposals.

This Addendum incorporates the following items:

- 1. Pre-Bid Summary along with the sign-in sheet (attached).
- 2. **Revision:** 2.4.3 Response time for callback service shall read:
  - 2.4.3.1 During the hours identified in 2.4.1, and on scheduled Game day events, Contractor shall arrive at property within forty five (45) minutes from time of **notification of equipment problem or failure by MSA.**
- 3. **Revised:** Attachment B Financial Proposal Form. See attached.

## Issued by:

Maryland Stadium Authority 333 W. Camden Street, Suite 500 Baltimore, MD 21201 Sandra Fox, Procurement Officer

Company		
Acknowledgment (Name and Title)	Date	

## **Pre-Proposal Summary**

Solicitation: Vertical Transportation Maintenance and Repairs

MSA Project No. 19-002

Subject: Meeting Summary from Pre-Proposal Conference

January 30, 2019 at 10:30 a.m.

Deadline for Proposals: No later than 2:00 p.m. (Local Time), February 20,

2019

MBE Goal: None

MSA Attendees: Sandra Fox, John Samoryk, Matthew Kastel, Jeff

Provenzano, Bart Shifler, and Theresa Masilek and

Steve Fox

Sandra Fox opened the meeting with introductions of all in attendance. She then went over the instructions for submission of Proposals. All Proposals must be received no later than **2:00 p.m. on February 20, 2019**. Late, faxed, or emailed documents will not be accepted. Section 5 of the RFP details the required proposal format. All Offerors must be registered with eMaryland Marketplace and be in good standing with the State of Maryland in order to receive a contract award. It is the Offerors' responsibility to make sure they have received all appropriate documents prior to the Proposal due date.

Offerors may submit proposals electronically through MSA's third party e-procurement system, Negometrix. No other means of electronic submittals of proposals will be accepted. The benefits of using the e-procurement system were discussed and attendees were instructed on the process for registering for the system. Questions about Negometrix should be directed to: <a href="mailto:servicedesk@negometrix.com">servicedesk@negometrix.com</a> or 724-888-5294.

All questions should be submitted to Sandra Fox at <a href="mailto:sfox@mdstad.com">sfox@mdstad.com</a>. Responses to written questions will be provided in addenda and will be posted to MSA website, eMaryland Market Place, and website of Negometrix.

Offerors wishing to visit the sites should contact Sandra Fox at (sfox@mdstad.com).



Pre Proposal Conference January 30, 2019 at 10:30 a.m. ATTENDANCE SHEET

Vertical Transportation and Escalators 19-002

PROJECT NAME: MSA PROJECT NUMBER: FAÇILITY: MBE Goal:

Camden Yards Sports Complex

Sandra Fox \(\frac{1}{2}\), John Samoryk \(\frac{1}{2}\) Jeff Provenzano \(\frac{1}{2}\), Matthew Kastel \(\frac{1}{2}\) Bart Shiffer \(\frac{1}{2}\) and Theresa Masilek \(\frac{1}{2}\).

MSA Attendees:

	Сощрапу Name	Contact Name & Phone Numbers	Street Address	City/State/Zip Code	E-mail Address	Minority Business Enterprise (Yes or No)	Small Business Reserve (Yes or No)
-	Kane Inc	Frank Currer. Anthrony Rayhel	517 Argress Drie Suite Q Linthium 193		Frenk Cumeri @Kore.com Anthory.aynel	\$	£
		Nicle Ackenzie	2		Misole, meterze	<b>u</b>	
4	Schroler Fleeder	At Clerke Ette Amundson Hocan Allen	BaltinoryMD 21307		Schmoler.com Schmoler.com howest parent	No	97
ణ	MBA	Style Fry	Annual Control of the		SFoy @ Elush 1 mbor con	r.co. No	No
		KONE	Schindler Elevator Corporation		Schindler	Schinder Bevatur Corporation	
Nicole McK Branch Manager	Nicole McKenzie Branch Manager	schindler	Hogan Allen District Sales Manager		Schindler Eric An Dstrict Se Existing In	Eric Amundson District Service Operations Manager Existing Installations	3er
KONE 517 Progre Limbhoum, kone.us Micole.Mcd	KONE 517 Progress Drive, Sufte Q C: 410,766.2100 Introducin, MD 21090 Introducing Miller Suffer Suff	i.	1730 Twin Springs Road, Suite 222 Bellmore, M.D. 1227/3551 Tel. 410 401 5077 SAA 10 401 2071 Mobile 443 862 4392 Inward aller geschindler com www.us.schindler.com		1730 Twin Springs Baltimore, MD 212 Tel. 484 252 4502 eff.c. amunidsongsec www.i.s. schindler.	1730 Twin Springs Road, Suite 222 Baltimore, MD 21227-3551 1448 4254 5454 fricamundsongschinder.com	2

Page 1

ATTENDANCE SHRET

## **Questions and Answers**

1.	Will MSA consider awarding multiple contracts for this service?
	See RFP Section 2.1.2. MSA reserves the right to award multiple contracts if it determines it is in MSA's best interest to do so.

		Vertical T	ransportation N	Vertical Transportation Maintenance and Repairs - MSA Project No. 19-002	d Repairs - MS	A Project No.	19-002						
		Rei	vised Attachme	Revised Attachment B - Financial Proposal Totals	Proposal Tota	ls 2/11/2019							
Bid Item	Building	Scheduled Preventive Maintenance Contract	2019 Yearly Hours	2019 Yearly Price	2020 Yearly Hours	2020 Yearly Price	2021 Yearly Hours	2021 Yearly Price	2022 Yearly Hours	2022 Yearly Price	2023 Yearly Hours	2023 Yearly Price	Total
Н	Oriole Park at Camden Yards	All Year	320	\$		\$0.00		\$0,00		\$0.00		00.0\$	\$0.00
2	Ravens Stadium	All Year	828	\$		\$0.00		\$0.00		\$0.00		\$0.00	\$0.00
ω	North Warehouse	All Year	84	<b>1</b> (40)		\$0.00		\$0.00		\$0.00		\$0,00	\$0,00
4	South Warehouse	All Year	48	\$		\$0.00		\$0.00		\$0,00		\$0.00	\$0.00
s	Camden Station	All Year	24	\$		\$0.00		\$0.00		\$0.00		\$0.00	\$0.00
			1304										
6	300 crew hours at straight time for scheduled repairs	\$0.00	300	\$0.00	300	\$0,00	300	\$0.00	300	\$0.00	300	\$0.00	\$0.00
7	Standby Hours for mechanic during events, 240 man-hours estimated (M&T Bank Stadium)	\$0.00	240	\$0.00	240	\$0.00	240	\$0.00	240	\$0.00	240	\$0.00	\$0,00
œ	Standby Hours for mechanic during events, 100 man-hours estimated (Oriole Park)	\$0,00	100	\$0.00	100	\$0.00	100	\$0.00	100	\$0,00	100	\$0.00	\$0.00
9	Subcontractor for Repair or Modernization Estimated at 50	5% markup		\$52,500.00		\$52,500.00		\$52,500.00		\$52,500.00		\$52,500.00	\$262,500,00
10	Materials for repair or modernization (Estimated at \$50,000)	10% markup		\$55,000.00		\$55,000.00		\$55,000.00		\$55,000.00		\$55,000.00	\$275,000.00
11	Yearly Total		1,704	\$55,000.00	640	\$55,000,00	640	\$55,000,00	640	\$55,000.00	640	\$55,000.00	\$275,000.00
12	Alternate 1 Provide full time mechanic 40 hours per week dedicated to Stadium Authority. Any and all team labor required for minimum maintenance and testing efforts are included in this price.	2080	1304	\$0.00	1,304	\$0.00	1,304	\$0.00	1,304	\$0.00	1,304	\$0.00	\$0.00
									fotal yearly fe	Total yearly fee for Camden Yards Sports Complex 2019	ards Sports	Complex 2019	\$107,500.00
									fotal yearly fe	Total yearly fee for Camden Yards Sports Complex 2020  Total yearly fee for Camden Yards Sports Complex 2021	ards Sports	Complex 2020	\$107,500.00
								Total yearly fee for Camden Yards Sports Complex 2022 (Option Year 1)	for Camden Y	for Camden Yards Sports Complex 2022 (Option Year 1)	nplex 2022 (	Option Year 1)	\$107,500.00
								Total yearly fee for Camden Yards Sports Complex 2023 (Option Year 2)	for Camden Y	ards Sports Cor	nplex 2023 (	Option Year 2)	\$107,500.00
											Total f	Total fees for 5 years	\$537,500.00
Authorized S	rine: Date:												
Authoriz	Authorized Signature:	4											

## Oriole Park at Camden Yards 2/11/2019

							١										T-tal Adam		1
Building	Description	Serial#	Internal ID	State Cert. #					Мо	nthly Main	Monthly Maintenance Requirements	uirements					hours	Monthly Price	Yearly Price
Oriole Park	Oriole Park at Camden Yards				Мау	June	July	August	September	October	November	December	January	February	March	April			
BALLPARK	Passenger Elevator	CT70152		ST 1828	2	2	2	2	2	2	1	1	1	Д	2	2	20		₹0-
BALLPARK	Passenger Elevator	CT70149		ST 1829	2	2	2	2	2	2	ь	ь	1	1	2	2	20		\$
BALLPARK	Passenger Elevator	CT70150		ST 1830	2	2	2	2	2	2	1 *	1	1	1	2	2	20		₩.
BALLPARK	Passenger Elevator	CT70151		ST 1831	2	2	2	2	2	2	ь	ב	ъ	ъ	2	2	20		S
BALLPARK	Passenger Elevator	Picnic Area			2	2	2	2	2	2	1	1	1	1	2	2	20		\$
BALLPARK	Service Elevator	CT70153		ST 1832	2	2	2	2	2	2	1	1	1	1	2	2	20		۲۰
BALLPARK	Passenger Escalator	(North) MCC to Club Level		ST 1833	4	4	4	4	4	4	1	р	Д	ם	4	4	36		40
BALLPARK	Passenger Escalator	North) MCC to		ST 1834	4	4	4	4	4	4	1	1	1	1	4	4	36		t/s
BALLPARK	Passenger Escalator	(North) Club Level to UCC		ST 1835	4	4	4	4	4	4	1	1	1	1	4	4	36		₩.
BALLPARK	Passenger Escalator	(South) MCC to UCC		ST 1836	4	4	4	4	4	4	1	1	1	ъ	4	4	36		₩.
BALLPARK	Passenger Escalator	(South) MCC to Club Level		ST 1837	4	4	4	4	4	4	1	1	1	1	4	4	36		₩.
BALLPARK	Wheel Chair Lift	1st Base Side		ST 5676	0.5	0.5	0.5	0.5	0.5	0.5	0,25	0.25	0.25	0.25	0.5	0.5	5		٠.
BALLPARK	Wheel Chair Lift	3rd Base Side		ST 5677	0.5	0.5	0.5	0.5	0.5	0.5	0.25	0.25	0.25	0.25	0.5	0.5	5		\$
BALLPARK	Wheel Chair Lift	Right Field		ST 5675	0.5	2.0	0.5	2.0	0.5	0.5	0.25	0.25	0.25	0.25	0.5	0.5	5		\$A
BALLPARK	Wheel Chair Lift	Left Field		ST 5678	0.5	0.5	0.5	0.5	0.5	0.5	0.25	0.25	0.25	0.25	0.5	0.5	UI		
		Monthly Total			34	34	34	34	34	34	12	12	12	12	34	34	320		₹/>
Total Mor	Total Monthly and yearly fee for Oriole Park at Camden Yards	for Oriole Park a	t Camden Yard	s														\$	\$
Firm Name:	e.			). ).		Date:	E.			186									
Authorize	Authorized Signature:					•													

## Revised Attachment B - Financial Proposal Worksheet MSA Project No. 19-002 2/11/2019

## Ravens Stadium

\$		30	ь	ъ	1	4	4	4	4	4	4	ь	1	ъ	ST 5933	2A	SE3	Passenger Escalator	Ravens Stadium
φ.		30	ъ	1	ъ	4	4	4	4	4	4	1	1	1	ST 5932	18	SE2	Passenger Escalator	Ravens Stadium
<b>t</b>		30	ь	ъ	1	4	4	4	4	4	4	ъ	12	ь	ST 5931	1A	SE1	Passenger Escalator	Ravens Stadium
<b>*</b>		30	1	1	1	4	4	4	4	4	4	ы	ъ	ь		3Z	NWC6	Passenger Escalator	Ravens Stadium
**		30	1	1	r	4	4	4	4	4	4	ь	1	ь		34	NWC5	Passenger Escalator	Ravens Stadium
•		30	1	ь	1	4	4	4	4	4	4	ь	ы	ъ		22	NWC4	Passenger Escalator	Ravens Stadium
٠. ١		30	1	ь	1	4	4	4	4	4	4	Ь	μ.	ъ		ZY	NWC3	Passenger Escalator	Ravens Stadium
<b>*</b>		30	ь	ъ	1	4	4	4	4	4	4	₽	1	ъ		12	NWC2	Passenger Escalator	Ravens Stadium
th		30	ь	1	Ъ	4	4	4	4	4	4	ь	1	н		14	NWC1	Passenger Escalator	Ravens Stadium
\$		30	ь	ы	1	4	4	4	4	4	4	н	1	1	ST 1647	ESC-2-R	South Escalator	Passenger Escalator	Ravens Stadium
th.		30	ь	1	ъ	4	4	4	4	4	4	д	ь	1	ST 1646	ESC-1-R	North West Escalator	Passenger Escalator	Ravens Stadium
¢r.		18	1	ь	Ъ	2	2	2	2	2	2	1	ш	ш	ST 1643	ELEV-ED2	CT89801	Passenger Elevator	Ravens Stadium
<b>₩</b>		18	1	1	ь	2	2	2	2	2	2	ш	ь	ь	ST 1642	ELEV-ED1	CT 89800	Passenger Elevator	Ravens Stadium
s.		18	ы	ь	ь	2	2	2	2	2	2	ы	ь	ъ	ST 1641	ELEV-EC2	CT89799	Passenger Elevator	Ravens Stadium
¢,		18	1	1	ь	2	2	2	2	2	2	ь	ъ	ь	ST 1640	ELEV-EC1	СТ89798	Passenger Elevator	Ravens Stadium
<b>t</b>		18	1	ъ	ь	2	2	2	2	2	2	ju-	ъ	ь	ST 1639	ELEV-EB5	СТ8908	Passenger Elevator	Ravens Stadium
\$		18	т	ъ	1	2	2	2	2	2	2	1	1	ļ.	ST 1638	ELEV-EB4	CT89809	Passenger Elevator	Ravens Stadium
\$		18	ь	1	1	2	2	2	2	2	2	1	1	1	ST 1645	ELEV-EB3	CT89807	Service Elevator	Ravens Stadium
<b>\$</b>		18	ы	ъ	1	2	2	2	2	2	2	1	1	1	ST 1637	ELEV-EB2	CT89805	Passenger Elevator	Ravens Stadium
<b>ئ</b>		18	1	1	1	2	2	2	2	2	2	1	1	ъ	ST 1636	ELEV-EB1	CT89804	Passenger Elevator	Ravens Stadium
**		18	1	Þ	1	2	2	2	2	2	2	1	ъ	1	ST 1644	ELEV-EA3	CT89806	Service Elevator	Ravens Stadium
\$		18	Ъ	р	1	2	2	2	2	2	2	1	1	<b>д</b>	ST 1635	ELEV-EA2	CT89803	Passenger Elevator	Ravens Stadium
\$		18	1	1	1	2	2	2	2	2	2	1	1	ь	ST 1634	ELEV-EA1	CT89802	Passenger Elevator	Ravens Stadium
			April	March	February	January	December	November	October	September	August	VIUL	June	May					Ravens Stadium
Yearly Price	Monthly Price	Total Man- hours	nodr	contract (	ded to the	ements y of 2020. Units added to the contract upon nance period.	quirements May of 2020 ntenance pe	Monthly Maintenance Requirements The anticipated turnove date of the units highlighted below is May of 2020. Un completion of the warranty maintenance period.	onthly Mair lits highlight tion of the w	M ite of the un complet	urnove da	ipated t	ie antic		State Cert. #	Internal ID	KONE Serial#	Description	Building
					١							١	١	١					

																Stadium	Total Monthly and yearly fee for Ravens Stadium	Total Monthly an
828																		
																		Future
-	18	ъ	н	ъ	2	2	2	2	2	2	1	1	ь		ED4	NW-2	Passenger Elevator	Ravens Stadium
18		1	1	1	2	2	2	2	2	2	н	ь	1		ED3	NW-1	Passenger Elevator	Ravens Stadium
	18	1	1	Д	2	2	2	2	2	2	1	ъ	Ъ		EB7	SE-2	Passenger Elevator	Ravens Stadium
	18	1	1	1	2	2	2	2	2	2	1	ъ	ъ		EB6	SE-1	Passenger Elevator	Ravens Stadium
	30	1	1	1	4	4	4	4	4	4	1	ь	1	ST 5940	58	SE10	Passenger Escalator	Ravens Stadium
	30	1	1	1	4	4	4	4	4	4	н	ь	ь	ST 5939	5A	SE9	Passenger Escalator	Ravens Stadium
	30	1	1	1	4	4	4	4	4	4	1	щ	1	ST 5938	4B	SE8	Passenger Escalator	Ravens Stadium
	30	1	1	1	4	4	4	4	4	4	1	ь	ъ	ST 5937	4A	SE7	Passenger Escalator	Ravens Stadium
	30	1	1	1	4	4	4	4	4	4	1	1	1	ST 5936	38	SE6	Passenger Escalator	Ravens Stadium
	30	1	1	1	4	4	4	4	4	4	1	ъ	ъ	ST 5935	3A	SE5	Passenger Escalator	Ravens Stadium
	30	1	ь	1	4	4	4	4	4	4	1	1	1	ST 5934	2В	SE4	Passenger Escalator	Ravens Stadium
													-	•				

Signature _	Firm Name	
ure		
ture		
	Date:	
•		

Revised Attachment B - Financial Proposal Worksheet Vertical Transportation Maintenance and Repairs MSA Project No. 19-002

North Warehouse

2/11/2019

N-WHSE N-WHSE Building N-WHSE N-WHSE N-WHSE N-WHSE North Warehouse Total Monthly and yearly fee for North Warehouse N-WHSE Description Passenger Elevator Passenger Elevator Passenger Elevator Passenger Elevator Passenger Elevator Passenger Elevator assenger Elevator CT 71609 CT 71608 CT 71607 CT 71606 CT 71612 CT 71611 CT 71610 KONE Serial# Internal ID ST 1868 ST 1867 ST 1866 ST 1865 TS ST 1869 ST 2090 State Cert. # 1864 May Monthly Maintenance Requirements

The anticipated turnove date of the units highlighted below is March of 2021. Units added to the contract upon М  $\vdash$ Н Н June 1 \_  $\vdash$  $\vdash$ μ. γluĽ Н \_ **L** 1  $\vdash$ August - $\vdash$ completion of the warranty maintenance period September Ц Н Н  $\vdash$ ы Н October \_ Н November December 1  $\vdash$ January \_ Н Н ш February Н March щ ш April \_ ь  $\vdash$ Н Total Man-Monthly hours Price 84 12 12 12 12 12 12 12 Yearly Price ş ❖ Ş

South Warehouse	ehouse																		
Building	Description	KONE Serial#	Internal ID	Internal ID State Cert.													Total Man- Monthly hours Price	Yearly Price	ice
South Warehouse	rehouse																		
S-WHSE	Passenger Elevator	CT 79803		ST 1505	1	1	ь	1	μ1	1	1	1	ь	L	ш	1	12	₩	24
S-WHSE	Passenger Elevator	CT 79804		ST 1520	1	1	ь	1	1	1	1	1	1	1	1	1	12	Ϋ́	
S-WHSE	Passenger Elevator	CT 79805		ST 1539	1	1	1	ı	1	1	1	1	1	1	1	1	12	❖	198
S-WHSE	Passenger Elevator	CT 79806		ST 1552	1	1	щ	ъ	1	1	1	1	1	1	1	1	12	÷	
																	48		
Total Mont	Total Monthly and yearly fee for South Warehouse	outh Wareh	ouse														1	\$ \$	ě.
Firm Name					Da	Date:			×										
Signature:																			

# Revised Attachment B - Financial Proposal Worksheet Vertical Transportation Maintenance and Repairs MSA Project No. 19-002 2/11/2019

# Camden Station

\$	•							ee for Camden Station	Total Monthly and Yearly Fee for Camden Station
0		24							
\$		12	1	12	ST 5474		Otis Elevator	Passenger Elevator	CAMDEN STATION
\$		12	1	12	ST 5473		Otis Elevator	Passenger Elevator	CAMDEN STATION
			All Year	A					Camden Station
Yearly Price	Monthly Price Yearly Price	Total Man- hours	Hours	Months	State Cert. #	Internal ID	Manufacturer	Description	Building

## **Revised Attachment B Financial Proposal Worksheet**

## Vertical Transportation Maintenance and Repairs MSA Project No. 19-002

If straight time work is required, outside scope of Services, hourly rates for mechanic, helper and team rates below apply. If overtime work is required, and is within the scope of Services, MSA will pay only difference between straight time and overtime labor at hourly rates indicated below. If ovetime work is required outside scope of Services, straight time rate plus applicable overtime premium will basic for hourly charges.

Hourly Billing Rates	Mechanic	Helper	Crew	Estimated Hours for Bid 300 Crew hours straight time	Bid Evaluation Total	
Straight Time	\$	\$	\$400.00	300	\$120,000.00	
Overtime Premium	\$	\$	\$	N/A	N/A	
Overtime Premium (Double Time)	\$	\$	\$	N/A	N/A	

If MSA requests the requirement of a stand by mechanic or team for any event at the facilities, the hourly rates below apply. Notice must be given 24 hours in advance. If event is outside the normal working hours of M-F 7 a.m. to 4:30 p.m. overtime rates will be required. Travel time is not applicable for billing rates and is not included in the contract.

Event Stand by Billing Rates	Mechanic	Helper	Crew	Estimated Hours for Bid 100 Mechanic hours overtime	Bid Evaluation Total	
Straight Time	\$	\$	200	100	\$20,000.00	
Overtime	\$	\$	\$400.00	0	\$0.00	

MSA may choose to modernize or upgrade all or any portion of vertical transportation units during term of the contract. Modernization is defined as replacement of elevator fixtures, door equipment, machinery, motion and supervisory control systems. Individual projects will be broken down into material and labor. If Contractor is considered in compliance with terms of the contract, Contractor shall submit a modernization proposal based upon the above labor rates in item 3 and the below listed markup of materials. If proposal is deemed within an independent price estimate from MSA, MSA may award the Contractor the scope of modernization work under this contract.

Firm Name	 Date:	
Signature:		

## **Vertical Transportation Maintenance and Repairs**

## **Revised Attachment B Financial Proposal Worksheet**

## MSA Project No. 19-002

Material Markup	Invoiced Amount	Markup	Total	Bid Evaluation Total
Total material estimate	\$50,000	10%	\$55,000	\$55,000

Subcontractor Markup	Invoiced Amount	Markup	Total	
Total subcontractor Costs	\$50,000	5%	\$52,500	\$52,500

Firm Name	Date:	
Signature:		