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ADDENDUM No. 1
Vertical Transportation Maintenance and Repairs
Camden Yards Sports Complex
Project No. 19-002

Date Issued: February 11, 2019

This Addendum is hereby made a part of the Contract Documents dated January 16, 2019 on the subject work as though originally included therein. The following amendments, additions, and/or corrections shall govern this work. **This form shall be acknowledged below and submitted with the response to the Request for Proposals.**

This Addendum incorporates the following items:

1. Pre-Bid Summary along with the sign-in sheet (attached).
2. **Revision:** 2.4.3 Response time for callback service shall read:
 - 2.4.3.1 During the hours identified in 2.4.1, and on scheduled Game day events, Contractor shall arrive at property within forty five (45) minutes from time of **notification of equipment problem or failure by MSA.**
3. **Revised:** Attachment B – Financial Proposal Form. See attached.

Issued by:

Maryland Stadium Authority
333 W. Camden Street, Suite 500
Baltimore, MD 21201
Sandra Fox, Procurement Officer

Company

Acknowledgment
(Name and Title)

Date

Pre-Proposal Summary

Solicitation: Vertical Transportation Maintenance and Repairs
MSA Project No. 19-002

Subject: Meeting Summary from Pre-Proposal Conference
January 30, 2019 at 10:30 a.m.

Deadline for Proposals: No later than 2:00 p.m. (Local Time), February 20,
2019

MBE Goal: None

MSA Attendees: Sandra Fox, John Samoryk, Matthew Kastel, Jeff
Provenzano, Bart Shifler, and Theresa Masilek and
Steve Fox

Sandra Fox opened the meeting with introductions of all in attendance. She then went over the instructions for submission of Proposals. All Proposals must be received no later than **2:00 p.m. on February 20, 2019**. Late, faxed, or emailed documents will not be accepted. Section 5 of the RFP details the required proposal format. All Offerors must be registered with eMaryland Marketplace and be in good standing with the State of Maryland in order to receive a contract award. It is the Offerors' responsibility to make sure they have received all appropriate documents prior to the Proposal due date.

Offerors may submit proposals electronically through MSA's third party e-procurement system, Negometrix. No other means of electronic submittals of proposals will be accepted. The benefits of using the e-procurement system were discussed and attendees were instructed on the process for registering for the system. Questions about Negometrix should be directed to: servicedesk@negometrix.com or 724-888-5294.

All questions should be submitted to Sandra Fox at sfox@mdstad.com. Responses to written questions will be provided in addenda and will be posted to MSA website, eMaryland Market Place, and website of Negometrix.

Offerors wishing to visit the sites should contact Sandra Fox at (sfox@mdstad.com).



ATTENDANCE SHEET
Pre Proposal Conference
 January 30, 2019 at 10:30 a.m.

PROJECT NAME: Vertical Transportation and Escalators

MSA PROJECT NUMBER: 19-002

FACILITY: Camden Yards Sports Complex

MPE Goal: None

MSA Attendees: Sandra Fox ✓, John Samoryk ✓, Jeff Provenzano ✓, Matthew Kastele ✓, Bart Shifler ✓, and Theresa Masilek ✓

Company Name	Contact Name & Phone Numbers	Street Address	City/State/Zip Code	E-mail Address	Minority Business Enterprise (Yes or No)	Small Business Reserve (Yes or No)
1. KONE INC	Frank Curren Anthony Raphael Nicole McKenzie	517 Progress Drive Suite Q Linthicum, MD 21090		Frank.Curren@kone.com Anthony.Raphael@kone.com Nicole.McKenzie@kone.com	No	No
2. Schindler Elevator	Eric Amundson Hogan Allen	1730 Twin Springs Rd Baltimore, MD 21227		eric.amundson@schindler.com hogan.alen@schindler.com schi.ahel.com	No	No
3. M&P	Stephan Fox			Sfox@Elevators.com	No	No

KONE
 517 Progress Drive, Suite Q
 Linthicum, MD 21090
 KONEUS
 Nicole.McKenzie@kone.com
 O: 410.766.2109
 M: 301.875.8520
 F: 410.636.3328

Schindler Elevator Corporation
 Eric Amundson
 District Service Operations Manager
 Existing Installations
 1730 Twin Springs Road, Suite 222
 Baltimore, MD 21227-3551
 Tel. 410.401.2071
 Fax. 410.401.2071
 Mobile 443.862.4292
 hogan.allen@schindler.com
 www.us.schindler.com

Questions and Answers

1. Will MSA consider awarding multiple contracts for this service?

See RFP Section 2.1.2. MSA reserves the right to award multiple contracts if it determines it is in MSA's best interest to do so.

Vertical Transportation Maintenance and Repairs - MSA Project No. 19-002

Revised Attachment B - Financial Proposal Totals 2/11/2019													
Bid Item	Building	Scheduled Preventive Maintenance Contract	2019 Yearly Hours	2019 Yearly Price	2020 Yearly Hours	2020 Yearly Price	2021 Yearly Hours	2021 Yearly Price	2022 Yearly Hours	2022 Yearly Price	2023 Yearly Hours	2023 Yearly Price	Total
1	Oriole Park at Camden Yards	All Year	320	\$ -		\$0.00		\$0.00		\$0.00		\$0.00	\$0.00
2	Ravens Stadium	All Year	828	\$ -		\$0.00		\$0.00		\$0.00		\$0.00	\$0.00
3	North Warehouse	All Year	84	\$ -		\$0.00		\$0.00		\$0.00		\$0.00	\$0.00
4	South Warehouse	All Year	48	\$ -		\$0.00		\$0.00		\$0.00		\$0.00	\$0.00
5	Camden Station	All Year	24	\$ -		\$0.00		\$0.00		\$0.00		\$0.00	\$0.00
			1304										
6	300 crew hours at straight time for scheduled repairs		300	\$0.00	300	\$0.00	300	\$0.00	300	\$0.00	300	\$0.00	\$0.00
7	Standby Hours for mechanic during events, 240 man-hours estimated (M&T Bank Stadium)		240	\$0.00	240	\$0.00	240	\$0.00	240	\$0.00	240	\$0.00	\$0.00
8	Standby Hours for mechanic during events, 100 man-hours estimated (Oriole Park)		100	\$0.00	100	\$0.00	100	\$0.00	100	\$0.00	100	\$0.00	\$0.00
9	Subcontractor for Repair or Modernization Estimated at 50	5% markup		\$52,500.00		\$52,500.00		\$52,500.00		\$52,500.00		\$52,500.00	\$262,500.00
10	Materials for repair or modernization (Estimated at \$50,000)	10% markup		\$55,000.00		\$55,000.00		\$55,000.00		\$55,000.00		\$55,000.00	\$275,000.00
11	Yearly Total		1,704	\$55,000.00	640	\$55,000.00	640	\$55,000.00	640	\$55,000.00	640	\$55,000.00	\$275,000.00
12	Alternate 1 Provide full time mechanic 40 hours per week dedicated to Stadium Authority. Any and all team labor required for minimum maintenance and testing efforts are included in this price.	2080	1304	\$0.00	1,304	\$0.00	1,304	\$0.00	1,304	\$0.00	1,304	\$0.00	\$0.00
Total yearly fee for Camden Yards Sports Complex 2019													\$107,500.00
Total yearly fee for Camden Yards Sports Complex 2020													\$107,500.00
Total yearly fee for Camden Yards Sports Complex 2021													\$107,500.00
Total yearly fee for Camden Yards Sports Complex 2022 (Option Year 1)													\$107,500.00
Total yearly fee for Camden Yards Sports Complex 2023 (Option Year 2)													\$107,500.00
Total fees for 5 Years													\$537,500.00
Firm Name: _____ Date: _____													
Authorized Signature: _____													

Revised Attachment B - Financial Proposal Worksheet
MSA Project No. 19-002 2/11/2019

Ravens Stadium

Building	Description	KONE Serial#	Internal ID	State Cert. #	Monthly Maintenance Requirements												Total Man hours	Monthly Price	Yearly Price
					The anticipated turnover date of the units highlighted below is May of 2020. Units added to the contract upon completion of the warranty maintenance period.														
					May	June	July	August	September	October	November	December	January	February	March	April			
Ravens Stadium	Passenger Elevator	CT89802	ELEV-EA1	ST 1634	1	1	1	2	2	2	2	2	2	1	1	1	18	\$	-
Ravens Stadium	Passenger Elevator	CT89803	ELEV-EA2	ST 1635	1	1	1	2	2	2	2	2	2	1	1	1	18	\$	-
Ravens Stadium	Service Elevator	CT89806	ELEV-EA3	ST 1644	1	1	1	2	2	2	2	2	2	1	1	1	18	\$	-
Ravens Stadium	Passenger Elevator	CT89804	ELEV-EB1	ST 1636	1	1	1	2	2	2	2	2	2	1	1	1	18	\$	-
Ravens Stadium	Passenger Elevator	CT89805	ELEV-EB2	ST 1637	1	1	1	2	2	2	2	2	2	1	1	1	18	\$	-
Ravens Stadium	Service Elevator	CT89807	ELEV-EB3	ST 1645	1	1	1	2	2	2	2	2	2	1	1	1	18	\$	-
Ravens Stadium	Passenger Elevator	CT89809	ELEV-EB4	ST 1638	1	1	1	2	2	2	2	2	2	1	1	1	18	\$	-
Ravens Stadium	Passenger Elevator	CT89808	ELEV-EB5	ST 1639	1	1	1	2	2	2	2	2	2	1	1	1	18	\$	-
Ravens Stadium	Passenger Elevator	CT89798	ELEV-EC1	ST 1640	1	1	1	2	2	2	2	2	2	1	1	1	18	\$	-
Ravens Stadium	Passenger Elevator	CT89799	ELEV-EC2	ST 1641	1	1	1	2	2	2	2	2	2	1	1	1	18	\$	-
Ravens Stadium	Passenger Elevator	CT 89800	ELEV-ED1	ST 1642	1	1	1	2	2	2	2	2	2	1	1	1	18	\$	-
Ravens Stadium	Passenger Elevator	CT89801	ELEV-ED2	ST 1643	1	1	1	2	2	2	2	2	2	1	1	1	18	\$	-
Ravens Stadium	Passenger Escalator	North West Escalator	ESC-1-R	ST 1646	1	1	1	4	4	4	4	4	4	1	1	1	30	\$	-
Ravens Stadium	Passenger Escalator	South Escalator	ESC-2-R	ST 1647	1	1	1	4	4	4	4	4	4	1	1	1	30	\$	-
Ravens Stadium	Passenger Escalator	NWC1	1Y		1	1	1	4	4	4	4	4	4	1	1	1	30	\$	-
Ravens Stadium	Passenger Escalator	NWC2	1Z		1	1	1	4	4	4	4	4	4	1	1	1	30	\$	-
Ravens Stadium	Passenger Escalator	NWC3	2Y		1	1	1	4	4	4	4	4	4	1	1	1	30	\$	-
Ravens Stadium	Passenger Escalator	NWC4	2Z		1	1	1	4	4	4	4	4	4	1	1	1	30	\$	-
Ravens Stadium	Passenger Escalator	NWC5	3Y		1	1	1	4	4	4	4	4	4	1	1	1	30	\$	-
Ravens Stadium	Passenger Escalator	NWC6	3Z		1	1	1	4	4	4	4	4	4	1	1	1	30	\$	-
Ravens Stadium	Passenger Escalator	SE1	1A	ST 5931	1	1	1	4	4	4	4	4	4	1	1	1	30	\$	-
Ravens Stadium	Passenger Escalator	SE2	1B	ST 5932	1	1	1	4	4	4	4	4	4	1	1	1	30	\$	-
Ravens Stadium	Passenger Escalator	SE3	2A	ST 5933	1	1	1	4	4	4	4	4	4	1	1	1	30	\$	-

Ravens Stadium	Passenger Escalator	SE4	2B	ST 5934	1	1	1	4	4	4	4	4	4	4	4	4	4	4	1	1	1	1	30	\$	-	
Ravens Stadium	Passenger Escalator	SE5	3A	ST 5935	1	1	1	4	4	4	4	4	4	4	4	4	4	4	1	1	1	1	30	\$	-	
Ravens Stadium	Passenger Escalator	SE6	3B	ST 5936	1	1	1	4	4	4	4	4	4	4	4	4	4	4	1	1	1	1	30	\$	-	
Ravens Stadium	Passenger Escalator	SE7	4A	ST 5937	1	1	1	4	4	4	4	4	4	4	4	4	4	4	1	1	1	1	30	\$	-	
Ravens Stadium	Passenger Escalator	SE8	4B	ST 5938	1	1	1	4	4	4	4	4	4	4	4	4	4	4	1	1	1	1	30	\$	-	
Ravens Stadium	Passenger Escalator	SE9	5A	ST 5939	1	1	1	4	4	4	4	4	4	4	4	4	4	4	1	1	1	1	30	\$	-	
Ravens Stadium	Passenger Escalator	SE10	5B	ST 5940	1	1	1	4	4	4	4	4	4	4	4	4	4	4	1	1	1	1	30	\$	-	
Ravens Stadium	Passenger Elevator	SE-1	EB6		1	1	1	2	2	2	2	2	2	2	2	2	2	2	1	1	1	1	18	\$	-	
Ravens Stadium	Passenger Elevator	SE-2	EB7		1	1	1	2	2	2	2	2	2	2	2	2	2	2	1	1	1	1	18	\$	-	
Ravens Stadium	Passenger Elevator	NW-1	ED3		1	1	1	2	2	2	2	2	2	2	2	2	2	2	1	1	1	1	18	\$	-	
Ravens Stadium	Passenger Elevator	NW-2	ED4		1	1	1	2	2	2	2	2	2	2	2	2	2	2	1	1	1	1	18	\$	-	
Future																									0	
Total Monthly and yearly fee for Ravens Stadium																						828	\$	-	\$	-

Firm Name: _____ Date: _____
Signature: _____

Revised Attachment B - Financial Proposal Worksheet
Vertical Transportation Maintenance and Repairs MSA Project No. 19-002 **2/11/2019**

Building	Description	KONE Serial#	Internal ID	State Cert. #	Monthly Maintenance Requirements												Total Man hours	Monthly Price	Yearly Price
					The anticipated turnover date of the units highlighted below is March of 2021. Units added to the contract upon completion of the warranty maintenance period.														
North Warehouse					May	June	July	August	September	October	November	December	January	February	March	April			
N-WHSE	Passenger Elevator	CT 71611		ST 1864	1	1	1	1	1	1	1	1	1	1	1	1	12	\$	\$
N-WHSE	Passenger Elevator	CT 71612		ST 2090	1	1	1	1	1	1	1	1	1	1	1	1	12	\$	\$
N-WHSE	Passenger Elevator	CT 71606		ST 1865	1	1	1	1	1	1	1	1	1	1	1	1	12	\$	\$
N-WHSE	Passenger Elevator	CT 71607		ST 1866	1	1	1	1	1	1	1	1	1	1	1	1	12	\$	\$
N-WHSE	Passenger Elevator	CT 71608		ST 1867	1	1	1	1	1	1	1	1	1	1	1	1	12	\$	\$
N-WHSE	Passenger Elevator	CT 71609		ST 1868	1	1	1	1	1	1	1	1	1	1	1	1	12	\$	\$
N-WHSE	Passenger Elevator	CT 71610		ST 1869	1	1	1	1	1	1	1	1	1	1	1	1	12	\$	\$
Total Monthly and yearly fee for North Warehouse																84	\$	\$	

Building	Description	KONE Serial#	Internal ID	State Cert. #	Monthly Maintenance Requirements												Total Man hours	Monthly Price	Yearly Price
					The anticipated turnover date of the units highlighted below is March of 2021. Units added to the contract upon completion of the warranty maintenance period.														
South Warehouse					May	June	July	August	September	October	November	December	January	February	March	April			
S-WHSE	Passenger Elevator	CT 79803		ST 1505	1	1	1	1	1	1	1	1	1	1	1	1	12	\$	\$
S-WHSE	Passenger Elevator	CT 79804		ST 1520	1	1	1	1	1	1	1	1	1	1	1	1	12	\$	\$
S-WHSE	Passenger Elevator	CT 79805		ST 1539	1	1	1	1	1	1	1	1	1	1	1	1	12	\$	\$
S-WHSE	Passenger Elevator	CT 79806		ST 1552	1	1	1	1	1	1	1	1	1	1	1	1	12	\$	\$
Total Monthly and yearly fee for South Warehouse																	48	\$	\$

Firm Name: _____ Date: _____
 Signature: _____

**Revised Attachment B - Financial Proposal Worksheet
Vertical Transportation Maintenance and Repairs MSA Project No. 19-002 2/11/2019**

Camden Station										
Building	Description	Manufacturer	Internal ID	State Cert. #	Months	Hours	Total Man-hours	Monthly Price	Yearly Price	
Camden Station							All Year			
CAMDEN STATION	Passenger Elevator	Otis Elevator		ST 5473	12	1	12		\$ -	
CAMDEN STATION	Passenger Elevator	Otis Elevator		ST 5474	12	1	12		\$ -	
							24			0
Total Monthly and Yearly Fee for Camden Station								\$ -	\$ -	\$ -

Revised Attachment B Financial Proposal Worksheet

Vertical Transportation Maintenance and Repairs MSA Project No. 19-002

If straight time work is required, outside scope of Services, hourly rates for mechanic, helper and team rates below apply. If overtime work is required, and is within the scope of Services, MSA will pay only difference between straight time and overtime labor at hourly rates indicated below. If overtime work is required outside scope of Services, straight time rate plus applicable overtime premium will basic for hourly charges.

Hourly Billing Rates	Mechanic	Helper	Crew	Estimated Hours for Bid 300 Crew hours straight time		Bid Evaluation Total	
Straight Time	\$	\$	\$400.00	300		\$120,000.00	
Overtime Premium	\$	\$	\$	N/A		N/A	
Overtime Premium (Double Time)	\$	\$	\$	N/A		N/A	

If MSA requests the requirement of a stand by mechanic or team for any event at the facilities, the hourly rates below apply. Notice must be given 24 hours in advance. If event is outside the normal working hours of M-F 7 a.m. to 4:30 p.m. overtime rates will be required. Travel time is not applicable for billing rates and is not included in the contract.

Event Stand by Billing Rates	Mechanic	Helper	Crew	Estimated Hours for Bid 100 Mechanic hours overtime		Bid Evaluation Total	
Straight Time	\$	\$	200	100		\$20,000.00	
Overtime	\$	\$	\$400.00	0		\$0.00	

MSA may choose to modernize or upgrade all or any portion of vertical transportation units during term of the contract. Modernization is defined as replacemnt of elevator fixtures, door equipment, machinery, motion and supervisory control systems. Individual projects will be broken down into material and labor. If Contractor is considered in compliance with terms of the contract, Contractor shal submit a moderniztion proposal based upon the above labor rates in item 3 and the below listed markup of materials. If proposal is deemed within an independent price estimate from MSA, MSA may award the Contractor the scope of modernization work under this contract.

Firm Name _____

Date: _____

Signature: _____

Vertical Transportation Maintenance and Repairs

Revised Attachment B Financial Proposal Worksheet

MSA Project No. 19-002

Material Markup	Invoiced Amount	Markup	Total	Bid Evaluation Total
Total material estimate	\$50,000	10%	\$55,000	\$55,000

Subcontractor Markup	Invoiced Amount	Markup	Total	
Total subcontractor Costs	\$50,000	5%	\$52,500	\$52,500

Firm Name _____

Date: _____

Signature: _____