

RFP NO.: 21-207  
PROPERTY AND CASUALTY INSURANCE BROKER SERVICES

		EXPERIENCE, QUALIFICATIONS & OPERATIONS	EXPERIENCE & QUALIFICATIONS - 30 POINTS	TECHNICAL PLAN - 30 POINTS	PRICE PROPOSAL - 15 POINTS	OTHER QUALIFICATIONS	SMALL BUSINESS ENTERPRISE PLAN - 15 POINTS	LOCAL PREFERENCE - 10 POINTS	TOTALS	TOTAL POINTS	TOTAL AVERAGE POINTS			
<u>COMMITTEE MEMBERS</u>	<u>PROPOSERS</u>		<u>30 POINTS</u>	<u>30 POINTS</u>	<u>15 POINTS</u>		<u>15 POINTS</u>	<u>10 POINTS</u>	<u>100</u>	<u>TOTALS</u>				
<b>Colleen Robbs</b>	Arthur J. Gallagher		28.00	28.00	9.00		15.00	10.00		90.00	18.00	2	5	1
	Beacon Group		25.00	25.00	15.00		15.00	10.00		90.00	18.00	2	6	2
	Esmie Coley Insurance Agency		15.00	15.00	12.50		15.00	10.00		67.50	13.50	4	12	4
	Public Risk Insurance Advisors		30.00	30.00	8.00		15.00	10.00		93.00	18.60	1	7	3
<b>Dee Sabers</b>	Arthur J. Gallagher		30.00	30.00	9.00		15.00	10.00		94.00	18.80	2		
	Beacon Group		27.00	28.00	15.00		15.00	10.00		95.00	19.00	1		
	Esmie Coley Insurance Agency		15.00	15.00	12.50		15.00	10.00		67.50	13.50	4		
	Public Risk Insurance Advisors		29.00	29.00	8.00		15.00	10.00		91.00	18.20	3		
<b>Beth Winger</b>	Arthur J. Gallagher		30.00	30.00	9.00		15.00	10.00		94.00	18.50	1		
	Beacon Group		20.00	20.00	15.00		15.00	10.00		80.00	17.40	3		
	Esmie Coley Insurance Agency		10.00	15.00	12.50		15.00	10.00		62.50	14.25	4		
	Public Risk Insurance Advisors		25.00	23.00	8.00		15.00	10.00		81.00	14.35	2		

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		EXPERIENCE, QUALIFICATIONS & OPERATIONS	EXPERIENCE & QUALIFICATIONS - 30 POINTS	TECHNICAL PLAN - 30 POINTS	PRICE PROPOSAL - 15 POINTS	OTHER QUALIFICATIONS	SMALL BUSINESS ENTERPRISE PLAN - 15 POINTS	LOCAL PREFERENCE - 10 POINTS	TOTALS	TOTAL POINTS - WRITTEN	TOTAL AVERAGE POINTS - WRITTEN	EXPERIENCE, QUALIFICATIONS & OPERATIONS	EXPERIENCE & QUALIFICATIONS - 30 POINTS	TECHNICAL PLAN - 30 POINTS	PRICE PROPOSAL - 15 POINTS	OTHER QUALIFICATIONS	SMALL BUSINESS ENTERPRISE PLAN - 15 POINTS	LOCAL PREFERENCE - 10 POINTS	TOTALS	TOTAL POINTS - FINAL RANKING	TOTAL AVERAGE POINTS - FINAL RANKING	TOTAL POINTS - COMBINED	TOTAL AVERAGE POINTS - COMBINED
COMMITTEE MEMBERS	PROPOSERS		30 POINTS	30 POINTS	15 POINTS		15 POINTS	10 POINTS	100	TOTALS		30 POINTS	30 POINTS	15 POINTS		15 POINTS	10 POINTS	100	TOTALS		TOTALS		
Colleen Robbs	Arthur J Gallagher		28.00	28.00	9.00		15.00	10.00		90.00	18.00	28.00	28.00	9.00		15.00	10.00		90.00	18.00	180.00	90.00	
	Beacon Group		25.00	25.00	15.00		15.00	10.00		90.00	18.00	28.00	25.00	15.00		15.00	10.00		93.00	18.60	183.00	91.50	
	Public Risk Insurance Advisors		30.00	30.00	8.00		15.00	10.00		93.00	18.60	30.00	30.00	8.00		15.00	10.00		93.00	18.60	186.00	93.00	
Dee Sabers	Arthur J Gallagher		30.00	30.00	9.00		15.00	10.00		94.00	18.80	26.00	25.00	9.00		15.00	10.00		85.00	17.00	179.00	89.50	
	Beacon Group		27.00	28.00	15.00		15.00	10.00		95.00	19.00	26.00	28.00	15.00		15.00	10.00		94.00	18.80	189.00	94.50	
	Public Risk Insurance Advisors		29.00	29.00	8.00		15.00	10.00		91.00	18.20	29.00	28.00	8.00		15.00	10.00		90.00	18.00	181.00	90.50	
Beth Wininger	Arthur J Gallagher		30.00	30.00	9.00		15.00	10.00		94.00	18.50	30.00	30.00	9.00		15.00	10.00		94.00	18.80	188.00	94.00	
	Beacon Group		20.00	20.00	15.00		15.00	10.00		80.00	17.40	20.00	20.00	15.00		15.00	10.00		80.00	16.00	160.00	80.00	
	Public Risk Insurance Advisors		25.00	23.00	8.00		15.00	10.00		81.00	14.35	28.00	28.00	8.00		15.00	10.00		89.00	17.80	170.00	85.00	

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SELECTION COMMITTEE MEMBERS						
October 18 Selection Committee Meeting						
PROPOSERS	CR	DS	BW	TOTAL POINTS	TOTAL AVERAGE	RANK
Arthur J Gallagher	90.00	94.00	94.00	278.00	92.67	1
Beacon Group	90.00	95.00	80.00	265.00	88.33	2
Esmie Coley Insurance Agency	67.50	67.50	62.50	197.50	65.83	4
Public Risk Insurance Advisors	93.00	91.00	81.00	265.00	88.33	2
October 27 Presentations Meeting						
	CR	DS	BW	TOTAL POINTS	TOTAL AVERAGE	RANK
Arthur J Gallagher	90.00	85.00	94.00	269.00	89.67	2
Beacon Group	93.00	94.00	80.00	267.00	89.00	3
Public Risk Insurance Advisors	93.00	90.00	89.00	272.00	90.67	1
FINAL SCORES AND RANKING						
	CR	DS	BW	COMBINED POINTS	COMBINED AVERAGE	RANK
Arthur J Gallagher	180.00	179.00	188.00	547.00	182.33	1
Beacon Group	183.00	189.00	160.00	532.00	177.33	3
Public Risk Insurance Advisors	186.00	181.00	170.00	537.00	179.00	2
LEGEND						
SELECTION COMMITTEE MEMBERS						
Colleen Robbs (CR)						
Dee Sabers (DS)						
Beth Wininger (BW)						