

## Solicitation summary (1695)

### Details

Reference number: 2019-31

Procedure: Sealed without Preselection

Description:

#### **Bid Documents**

To see the full details of this Solicitation select the '**PARTICIPATE**' button below. You will be prompted to login to your Negometrix account. If you do not have an account you can create one at no cost. If you select '**PARTICIPATE**' you are not obligated to submit to this solicitation, but you will need to participate in order to access all bid documents.

#### **General Information:**

The Town of Palm Beach is seeking bids from qualified landscape and gardening maintenance contractors to perform landscape maintenance for the Town of Palm Beach. Duties include maintenance of the turf, hedges, grounds to keep the common areas free of weeds, debris, errant plant growth. The intent of this bid is to provide gardening and landscape type services with an emphasis on retaining the quality and beauty of each site serviced within the Town. The awarded contractor will be able to identify and remove weeds throughout bedding areas, sidewalk cracks, trim/remove errant plant growth, provide landscape labor and equipment for project work. The awarded vendor will perform routine cleaning at beach access points, park benches, waste containers, parking lots, sidewalks and other common areas with hardscape. This contract will commence on October 1, 2019.

The successful bidder will provide services in each of the following areas/zones designated in the scope of work. The contractor will provide all necessary equipment, labor and materials to clean these areas. It is the intent of this contract to perform services as needed to keep the respective service area free of weeds, debris, litter, sand, errant plant growth, etc. to have a consistent maintained/groomed appearance. The Town desires (although not requiring) that the contractor begin each service week on Mondays and to have all properties completed by Friday of the same week.

#### **AWARD**

Award will be made to the lowest responsive and responsible bidder, on all or none basis or on a **Lot by Lot (Zone by Zone) basis with a designated Primary / Secondary / Tertiary assigned to each lot/zone**, whose bid meets the requirements and criteria set forth in this Invitation to Bid.

The Town reserves the right to award to that bidder who will best serve the interests of the Town. The Town reserves the right to accept or reject any and/or all bids and to award or not award a contract based on this bid proposal.

Vendors may choose to propose on a single lot/zones or multiple lot/zones, as they see fit, to provide the best responsive and responsible bid to the Town of Palm Beach.

#### **PRE-PROPOSAL CONFERENCE**

A "**NON-MANDATORY**" pre-proposal meeting/site visit will be held on:

Date/Time:

Monday, July 29, 2019 at 10:00 AM

#### **Location:**

Public Works Building

Meeting Room

951 Okeechobee Road

West Palm Beach, Florida 33401

#### **QUESTION DEADLINE**

The deadline for questions is SEVEN (7) CALENDAR DAYS before the end of the Offer Phase (due date).

Questions should be submitted through this software platform using the Question & Answer feature.

The Town may provide written addenda up to FIVE (5) calendar days before the date fixed for receiving the bid proposals. Any oral explanation(s) given before the bid opening will not be binding.

#### **DESIGNATED PROCUREMENT REPRESENTATIVE**

The Designated Procurement Representative for this Solicitation is:

Eric Shibley

eshibley@townofpalmbeach.com

(561) 227-7009

ALL communications regarding this solicitation will be handled by this Town representative.

## **ASSISTANCE & SUPPORT**

Attached below is a file titled 'Getting Started in Negometrix - Supplier Guide'. This file will provide useful information in how Suppliers use the system to obtain the solicitation information and submit their own Solicitation Response. Suppliers may also contact the Negometrix support desk at the number provided.

### **Negometrix Support Contact:**

(Technical) Assistance (Mon - Fri: 8 am to 6 pm)

Negometrix Service Desk

Telephone: (724) 888-5294

Email: servicedesk@negometrix.com

## Awarded supplier(s)

- Batallan Enterprises Inc. dba Property Works (Batallan Enterprises Inc. dba Property Works)
- Total Maintenance Building Services Inc. (Total Maintenance Environmental Services Inc.)

## Offers/Applications from suppliers

- **Suppliers** (Number of suppliers: 35)
  - Trimac Outdoor
    - Participant since : Aug 13 2019 10:24:23 AM
    - Removed on : Aug 21 2019 12:23:22 PM
  - TNT Lawn Executives LLC
    - Participant since : Aug 16 2019 4:03:49 AM
  - Home Paramount Pest Control
    - Participant since : Aug 12 2019 3:55:21 PM
  - City of Leesburg
    - Participant since : Aug 6 2019 1:30:18 PM
    - Removed on : Aug 6 2019 1:35:32 PM
  - Cayco Landscaping
    - Participant since : Aug 6 2019 8:04:25 AM
  - STS MAINTAIN SERVICES INC.
    - Participant since : Aug 2 2019 2:35:03 PM
  - Creative Lawn Maintenance, Inc
    - Participant since : Jul 30 2019 4:43:07 PM
  - TERRA MAINTENANCE CO
    - Participant since : Jul 29 2019 7:01:55 PM
  - Premier Landscape Solutions
    - Participant since : Jul 29 2019 5:00:47 PM
  - Town Demo
    - Participant since : Jul 29 2019 10:07:33 AM
  - Model Row, Inc
    - Participant since : Jul 29 2019 9:31:25 AM
  - Superior Landscaping & Lawn Service, Inc.
    - Participant since : Jul 26 2019 12:16:53 PM
  - VisualScape, Inc.
    - Participant since : Jul 26 2019 12:16:02 PM
  - Turf Crushers Lawn Care LLC
    - Participant since : Jul 25 2019 5:59:34 PM
  - Bass Property Maintenance, Inc.

- Participant since : Jul 22 2019 2:13:55 PM
  - Removed on : Jul 25 2019 12:04:05 PM
- Powell Landscaping & Design, Inc.
  - Participant since : Jul 25 2019 12:03:06 PM
- Precision Landscape Co.
  - Participant since : Jul 25 2019 12:00:51 PM
- Terracon Services, Inc
  - Participant since : Jul 25 2019 11:28:15 AM
- Ferrovia Services Infrastructure, Inc.
  - Participant since : Jul 25 2019 11:16:02 AM
- 1965
  - Participant since : Jul 24 2019 7:10:03 AM
- Quality One Landscape Maintenance Inc.
  - Participant since : Jul 24 2019 12:07:54 AM
- Batallan Enterprises Inc. dba Property Works
  - Participant since : Jul 23 2019 2:09:12 PM
- All Care Property Maintenance, Inc
  - Participant since : Jul 23 2019 1:33:52 PM
- Vincent and Sons Landscaping Inc
  - Participant since : Jul 23 2019 9:18:22 AM
- salgado tree trimming
  - Participant since : Jul 23 2019 12:06:09 AM
- ALL FLORIDA TREE & LANDSCAPE
  - Participant since : Jul 22 2019 12:54:14 PM
- Tree Huggers Landscaping & Nursery LLC
  - Participant since : Jul 22 2019 11:53:09 AM
- Total Maintenance Environmental Services Inc.
  - Participant since : Jul 22 2019 9:17:09 AM
- Mainguy Landscape Services
  - Participant since : Jul 19 2019 11:23:49 AM
- Beyond landscaping LLC
  - Participant since : Jul 19 2019 8:41:22 AM
- Ringler Landscape Design Co
  - Participant since : Jul 19 2019 7:20:50 AM
- Zimmerman Tree Service
  - Participant since : Jul 19 2019 7:02:17 AM
- Sherlock Tree Company
  - Participant since : Jul 18 2019 7:38:46 PM
- Fresh Start Maintenance INC
  - Participant since : Jul 18 2019 4:55:01 PM
- Arazoza Brothers Corp.
  - Participant since : Jul 18 2019 4:10:21 PM
- **Offer phase** (Number of offers in phase: 5)
  - Vincent and Sons Landscaping Inc (Vincent and Sons Landscaping Inc) Time and date of submitting: Aug 19 2019 12:20:09 PM
  - Batallan Enterprises Inc. dba Property Works (Batallan Enterprises Inc. dba Property Works) Time and date of submitting: Aug 21 2019 1:12:46 PM
  - TNT Lawn Executives LLC (TNT Lawn Executives LLC) Time and date of submitting: Aug 19 2019 5:55:16 PM
  - Total Maintenance Building Services Inc. (Total Maintenance Environmental Services

Inc.) Time and date of submitting: Aug 21 2019 11:02:55 AM

- TERRA MAINTENANCE CO (TERRA MAINTENANCE CO) Time and date of submitting: Aug 20 2019 10:23:30 PM

- **Evaluation** (Number of offers in phase: 5)

- Vincent and Sons Landscaping Inc (Vincent and Sons Landscaping Inc)
- Batallan Enterprises Inc. dba Property Works (Batallan Enterprises Inc. dba Property Works)
- TNT Lawn Executives LLC (TNT Lawn Executives LLC)
- Total Maintenance Building Services Inc. (Total Maintenance Environmental Services Inc.)
- TERRA MAINTENANCE CO (TERRA MAINTENANCE CO)

- **Awarding** (Number of offers in phase: 2)

- Batallan Enterprises Inc. dba Property Works (Batallan Enterprises Inc. dba Property Works)
- Total Maintenance Building Services Inc. (Total Maintenance Environmental Services Inc.)

## Schedule

Name	Type	Start date	End date	Responsible person
Creation date	Date	Jun 28 2019 10:22 AM	—	Public Works Palm Beach
Preparation	Phase	Jun 28 2019 10:22 AM	Jul 18 2019 8:00 AM	
Offer phase	Phase	Jul 18 2019 8:00 AM	Aug 21 2019 2:00 PM	
Evaluation	Phase	Aug 21 2019 2:00 PM	Sep 13 2019 8:00 AM	
Award phase	Date	Sep 13 2019 8:00 AM	—	

## Results

- **Offer phase** (Jul 18 2019 - Aug 21 2019)

### Solicitation Package

#### Result

Rank	Name	Knockouts	unanswered question(s)	Uploads missed	Incomplete evaluations	Unanswered buyer questions	Price	Quality score	Allowed to next phase
1	Vincent and Sons Landscaping Inc	—	—	4	—	—	\$195,439.29	0%	Yes
2	TNT Lawn Executives LLC	—	—	5	—	—	\$351,120.50	0%	Yes
3	Batallan Enterprises Inc. dba Property Works	—	—	5	—	—	\$386,705.45	0%	Yes
4	TERRA MAINTENANCE CO	—	—	6	—	—	\$440,469.44	0%	Yes
5	Total Maintenance Environmental Services Inc.	—	—	7	—	—	\$533,581.40	0%	Yes

### ZONE 1

#### Result

Rank	Name	Price	Allowed to next phase
1	Vincent and Sons Landscaping Inc	\$0	Yes
2	Batallan Enterprises Inc. dba Property Works	\$74,858.59	Yes
3	Total Maintenance Environmental Services Inc.	\$92,494.76	Yes
4	TERRA MAINTENANCE CO	\$102,089.42	Yes
5	TNT Lawn Executives LLC	\$164,958	Yes

## ZONE 2

### Result

Rank	Name	Price	Allowed to next phase
1	Vincent and Sons Landscaping Inc	\$0	Yes
1	TNT Lawn Executives LLC	\$0	Yes
3	TERRA MAINTENANCE CO	\$48,851.08	Yes
4	Batallan Enterprises Inc. dba Property Works	\$84,759.21	Yes
5	Total Maintenance Environmental Services Inc.	\$114,281.68	Yes

## ZONE 3

### Result

Rank	Name	Price	Allowed to next phase
1	Vincent and Sons Landscaping Inc	\$0	Yes
1	TNT Lawn Executives LLC	\$0	Yes
3	Total Maintenance Environmental Services Inc.	\$126,928.36	Yes
4	Batallan Enterprises Inc. dba Property Works	\$151,833.90	Yes
5	TERRA MAINTENANCE CO	\$211,892.74	Yes

## ZONE 4

### Result

Rank	Name	Price	Allowed to next phase
1	Batallan Enterprises Inc. dba Property Works	\$75,254.34	Yes
2	TERRA MAINTENANCE CO	\$77,636.20	Yes
3	Total Maintenance Environmental Services Inc.	\$181,147.36	Yes
4	TNT Lawn Executives LLC	\$186,162.50	Yes
5	Vincent and Sons Landscaping Inc	\$195,439.29	Yes

## Alternate Items

### Result

Rank	Name	Price	Allowed to next phase
1	TERRA MAINTENANCE CO	—	Yes
1	Batallan Enterprises Inc. dba Property Works	—	Yes
1	Total Maintenance Environmental Services Inc.	—	Yes
1	Vincent and Sons Landscaping Inc	—	Yes
1	TNT Lawn Executives LLC	—	Yes

## • Evaluation

### Solicitation Package

### Result

Rank	Name	Knockouts	unanswered question(s)	Uploads missed	Incomplete evaluations	Unanswered buyer questions	Price	Quality score	Allowed to next phase
1	Vincent and Sons Landscaping	-	-	4	-	-	\$195,439.29	0%	No

Rank	Name	Knockouts	Unanswered question(s)	Uploads missed	Incomplete evaluations	Unanswered buyer questions	Price	Quality score	Allowed to next phase
2	TNT Lawn Executives LLC	-	-	5	-	-	\$351,120.50	0%	No
3	Batallan Enterprises Inc. dba Property Works	-	-	5	-	-	\$386,705.45	0%	Yes
4	TERRA MAINTENANCE CO	-	-	6	-	-	\$440,469.44	0%	No
5	Total Maintenance Environmental Services Inc.	-	-	7	-	-	\$533,581.40	0%	Yes

### ZONE 1

#### Result

Rank	Name	Price	Allowed to next phase
1	Vincent and Sons Landscaping Inc	\$0	No
2	Batallan Enterprises Inc. dba Property Works	\$74,858.59	Yes
3	Total Maintenance Environmental Services Inc.	\$92,494.76	Yes
4	TERRA MAINTENANCE CO	\$102,089.42	No
5	TNT Lawn Executives LLC	\$164,958	No

### ZONE 2

#### Result

Rank	Name	Price	Allowed to next phase
1	Vincent and Sons Landscaping Inc	\$0	No
1	TNT Lawn Executives LLC	\$0	No
3	TERRA MAINTENANCE CO	\$48,851.08	No
4	Batallan Enterprises Inc. dba Property Works	\$84,759.21	Yes
5	Total Maintenance Environmental Services Inc.	\$114,281.68	Yes

### ZONE 3

#### Result

Rank	Name	Price	Allowed to next phase
1	Vincent and Sons Landscaping Inc	\$0	No
1	TNT Lawn Executives LLC	\$0	No
3	Total Maintenance Environmental Services Inc.	\$126,928.36	Yes
4	Batallan Enterprises Inc. dba Property Works	\$151,833.90	Yes
5	TERRA MAINTENANCE CO	\$211,892.74	No

### ZONE 4

#### Result

Rank	Name	Price	Allowed to next phase
1	Batallan Enterprises Inc. dba Property Works	\$75,254.34	Yes
2	TERRA MAINTENANCE CO	\$77,636.20	No
3	Total Maintenance Environmental Services Inc.	\$181,147.36	Yes
4	TNT Lawn Executives LLC	\$186,162.50	No
5	Vincent and Sons Landscaping Inc	\$195,439.29	No

### Alternate Items

#### Result

Rank	Name	Price	Allowed to next phase
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Rank	Name	Price	Moved to next phase
1	Batallan Enterprises Inc. dba Property Works Vincent and Sons Landscaping Inc	—	No
1	TERRA MAINTENANCE CO	—	No
1	TNT Lawn Executives LLC	—	No
1	Total Maintenance Environmental Services Inc.	—	Yes

• **Awarding Solicitation Package**

Result

Rank	Name	Knockouts	unanswered question(s)	Uploads missed	Incomplete evaluations	Unanswered buyer questions	Price	Quality score
1	Batallan Enterprises Inc. dba Property Works	-	-	5	-	-	\$386,705.45	0%
2	Total Maintenance Environmental Services Inc.	-	-	7	-	-	\$533,581.40	0%

**ZONE 1**

Result

Rank	Name	Price
1	Batallan Enterprises Inc. dba Property Works	\$74,858.59
2	Total Maintenance Environmental Services Inc.	\$92,494.76

**ZONE 2**

Result

Rank	Name	Price
1	Batallan Enterprises Inc. dba Property Works	\$84,759.21
2	Total Maintenance Environmental Services Inc.	\$114,281.68

**ZONE 3**

Result

Rank	Name	Price
1	Total Maintenance Environmental Services Inc.	\$126,928.36
2	Batallan Enterprises Inc. dba Property Works	\$151,833.90

**ZONE 4**

Result

Rank	Name	Price
1	Batallan Enterprises Inc. dba Property Works	\$75,254.34
2	Total Maintenance Environmental Services Inc.	\$181,147.36

**Alternate Items**

Result

Rank	Name	Price
1	Total Maintenance Environmental Services Inc.	—
1	Batallan Enterprises Inc. dba Property Works	—

## Contracts

Contract	Contract manager	Contracted value	Supplier	Category	Contract template	Start date	End date
<b>Bid No. 2019-31 - Landscape Maintenance - Property Works</b>	Public Works Palm Beach	—	 <a href="http://atlainteriorspropertyworks.com">atlainteriorspropertyworks.com</a>	Grounds	Solicitations Contracts	Oct 15 2019	Oct 14 2024

## Comments

No comments