KRONOS

Order Form - Workforce Central SaaS for SMB

Quote #:	648220-1 (Conversion), 648222-1 (Add-On), 648223-1 (IVR)		Order Type:	Upgrade
Expires:	11/22/2019		Date:	8/22/2019
Prepared By:	Jessie Kim			

Bill To:	Attn:	Jim Palmer	Ship To: Attn:	Jim Palmer
		Town of Palm Beach		**Town of Palm Beach**
		360 S Country Rd		360 S Country Rd
		Palm Beach, FL 33480		Palm Beach, FL 33480
			Email:	exception@kronos.com
Solution ID:	6106036		FOB:	Shipping Point
Currency:	US		Ship Method:	FedEx Ground
Customer PO #:			Freight Terms:	Prepay & Add
Data Center:	USA			

Notes:

Town of Palm Beach Police

Initial Term: Three year
Billing Start Date: 90 days from execution of Order Form
Renewal Term: One Year
Payment Terms: Net 30
Billing Frequency (unless otherwise noted, all invoices are due per the payment terms noted above):
    Applications: Annual in Advance
    Professional Services (Bill As You Go): Monthly in Arrears as delivered
    KnowledgePass & Education Subscription: Upon execution of Order Form

The fees for the Applications are invoiced 60 days prior to the Billing Start Date.

Kronos will provide Customer read-only ODBC access into Customer's production and non-production databases for Timekeeper/HRMS over secure connection (e.g. VPN). Customer is responsible for establishing this secure connection to the Kronos Cloud and additional fees for that connection may apply. Kronos may, but is not obligated to, limit or block Customer's database read-only ODBC queries in order to prevent failure of the database due to overload. Kronos will not pay SLA credits for any Outage that is the result of overloading the database during read-only ODBC access. Overall performance may be limited during peak processing periods, and Customer may need to limit resource intensive read-only ODBC queries to off-peak periods. Customer acknowledges that read-only ODBC over a long distance secure connection is not a reliable protocol for it does not have retry logic built-in to handle connectivity issues. Kronos will not be responsible for any changes required to Customer's internal systems to account for limitations of read-only OBDC protocol.

The Workforce TeleStaff bundle on this Order Form includes: Workforce TeleStaff Enterprise, Workforce TeleStaff Global Access, Workforce TeleStaff Institution Focus, Workforce TeleStaff Contact Manager and Workforce Telestaff Bidding. Workforce TeleStaff Gateway Manager, and Workforce TeleStaff Gateway Manager Interface are licensed on per quantity basis and not a per employee basis and only need to be licensed once. The costs of any individual Application(s) included in the Workforce TeleStaff Bundle (i.e., Workforce TeleStaff Institution Focus) will be set forth on a mutually agreed upon Order Form based on Kronos' then current list price.

APPLICATIONS

Item	License/Qty	PEPM	Monthly Price
WorkforceTeleStaff Enterprise v7	115	$8.00	$920.00
Workforce TeleStaff Global Access v7	115	$0.00	Included
Workforce TeleStaff Institution Focus v7	115	$0.00	Included
Workforce TeleStaff Contact Manager v7	115	$0.00	Included
Workforce TeleStaff Gateway Manager v7	1	$0.00	Included
Workforce TeleStaff Bidding v7	115	$0.00	Included
		Monthly Total:	**$920.00**

CLOUD SERVICES

Item	Qty	Unit Price	Monthly Price
Read-Only ODBC Access to WFC/HR Database	1	$0.00	$0.00
		Total Monthly:	**$0.00**

CONSULTING PROFESSIONAL / EDUCATIONAL SERVICES

Item	Duration	Total Price
KnowledgePass SaaS WFC SMB		Included
	Total Price	**$0.00**

BILL AS YOU GO SERVICES

Item	Qty	Rate	Billing Role	Total Price
TSG Professional Services	22	$153.00	Solution Consultant	$3,366.00
TSG Professional Services	14	$153.00	Project Manager	$2,142.00
TSG Technical Services	25	$183.00	Technology Consultant	$4,575.00
			Total Price	**$10,083.00**

Item	Total Price
Monthly Application Fee	$920.00
Total Monthly Service Fees:	**$920.00**
Bill As You Go Services	$10,083.00
Total Bill As You Go:	**$10,083.00**

Town of Palm Beach

By: _~~signature~~_

Name: _DEAN MEALY_

Title: _PURCHASING MGR_

Date: _27 Sept 19_

Kronos Incorporated

By: _____

Name: _____

Title: _____

Date: _____

KRONOS

ORDER FORM

Quote#: 648223 - 1
Expires: 30-SEP-2019
Sales Executive: Kim, Jessie H

Order Type: Upgrade US
Date: 22-AUG-2019
Page: 1/2

Bill To:		Ship To:	
TOWN OF PALM BEACH 360 S COUNTY RD PALM BEACH FL 33480-6735 United States		Attn:JIM PALMER TOWN OF PALM BEACH 360 S COUNTY RD PALM BEACH FL 33480-6735 United States	
Solution ID: 6106036		**Contact:** **Email:** **Ship To Phone:**	Jim Palmer JPalmer@TownofPalmBeach.com 1 (561) 227-6311

Payment Terms: N30
Currency: USD
Customer PO Number:

FOB: Shipping Point
Ship Method:
Freight Term: Prepay & Add

Order Notes:
CONTACT:
Jim Palmer
jpalmer@townofpalmbeach.com
(561) 227-6311

Kronos will invoice Customer each month in arrears for Workforce Telestaff IVR service usage fees for the total actual number of metered minutes used each month (the "Minute Usage Fee") at a rate of $0.13 per minute.

Your Kronos solution includes:

SOFTWARE

Item	License/Qty	Total Price
WORKFORCE TELESTAFF IVR SERVICE	1	
	Total Price	**0.00**

SUPPORT SERVICES

Item	Duration	Total Price
UNLESS OTHERWISE NOTED ABOVE, SOFTWARE SUPPORT SERVICES HAVE BEEN DECLINED.		0.00
	Total Price	**0.00**

Item	Quantity	Total Price
SUBSCRIPTION SOFTWARE SERVICE	1	0.00
	Total Price	**0.00**

QUOTE SUMMARY

Description		Total Price
Subtotal		0.00
Deposit		0.00
Tax		0.00
Grand Total		**0.00**

TOWN OF PALM BEACH

Signature: _Ann A Mary A_

Name: _Dean McEacy #_

Title: _Purchasing Manager_

Effective Date: _27 Sept 19_

Kronos Incorporated

Signature: _____

Name: _____

Title: _____

Effective Date: _____

Invoice amount will reflect deposit received. All professional services are billed as delivered with a payment term of Net Upon Receipt. Unless otherwise indicated above, this order is subject to the attached terms and conditions which the customer acknowledges have been read. THIS ORDER IS SUBJECT TO APPLICABLE TAXES. THE TAX AMOUNT SHOWN ON THIS ORDER IS ONLY AN ESTIMATE. THE ACTUAL TAX AMOUNT TO BE PAID BY CUSTOMER WILL BE SHOWN ON CUSTOMER'S INVOICE. The JBoss® Enterprise Middleware components embedded in the Software are subject to the End User License Agreement found at http://www.redhat.com/licenses/jboss_eula.html.Shipping and handling charges will be reflected on the final invoice. If you are tax exempt; please provide a copy of your "Tax Exempt Certificate" with your signed quote.

KRONOS

Professional Services Work Order

		Opportunity ID: SRVCS ONLY	
Customer Name: Town of Palm Beach Police		**SID:** 6106036	
Customer Contact: Jim Palmer		**Phone Number:** 561-227-6311	
Email Address: Jpalmer@townofpalmbeach.com		**Currency:** USD	

Professional Services Objective/Outcome Deliverable

Technical Upgrade Service Scope to the Kronos Cloud
• Cloud overview
• Installation of Workforce TeleStaff (1) PROD and (1) DEV
• System Overview
• (4) hours of testing support
• (4) hours of go live support
• Configure Aspect Evolution - Cloud Hosted
• Single phone number is provisioned
• Kronos will configure SMS capabilities for WFTS/WFP through Twilioin (1) Production and (1) Development environment.
• (1) New Features and (1) Staffer Training
Assumptions
• All services delivered remotely.
• Customer is responsible for migration of the database to MS SQL prior to the upgrade.
• Each upgrade is considered as "like-for-like" and does not include customizations, configuration, new features or functionality other than what is required by the new version.
• Customer is responsible for recreating the tasks in excess of (5).
• Customer is responsible for testing the upgraded database in the development environment, not to exceed a (4) week time period and should mimic current end to end persona-based tasks.
• The project will be closed after eight weeks if customer testing stalls and forward progress toward go live on the upgraded database ceases.

Any additional time required to assist customer will be managed through a mutually agreed upon change order signed by both parties.

Budget

Professional Services Part #	Billing Role	Contract Type	UOM	Qty.	Rate	Total Price
9990057-PRO	Solution Consultant	Time and Materials	Hours	22	$153.00	$3,366.00
9990057-PRO	Project Manager	Time and Materials	Hours	14	$153.00	$2,142.00
9990079-PRO	Technology Consultant	Time and Materials	Hours	25	$183.00	$4,575.00
		Time and Materials	Hours			$0.00
						$0.00
						$0.00
						$0.00
						$0.00
						$0.00
						$0.00
					Total Professional Services	$10,083.00

Sales Executive:	Jessie Kim	Create Date:	8/22/2019
Author:		Expiration Date:	9/21/2019