

Prepared for:
Chief Larry Burke
VILLAGE OF COLD SPRING
83 Main Street
Cold Spring, NY 10516
Office: 845-265-3407



Ship to:
Greg Panzarella
EMERGENCY VEHICLE SPECIALIST 24/7
1518 Rt. 9 Suite 1
Wappingers Falls, NY 12590



2021 Police Interceptor Utility AWD Base (K8A)
Price Level: 125



Client Proposal

Prepared by:
Richard K McCord, Sr.
Office: 717-653-7080
Email: rmccord@whitmoyerautogroup.com
Quote ID: 022421-1
Date: 02/24/2021



Whitmoyer Ford, Inc. | 1001 East Main Street, Mount Joy, Pennsylvania, 17552-9333
Office: 717-653-7080 | Fax: 717-653-7090

Prepared for: Chief Larry Burke



Chief of Police, VILLAGE OF COLD SPRING

Prepared by: Richard K McCord, Sr.

02/24/2021

Whitmoyer Ford, Inc. | 1001 East Main Street Mount Joy Pennsylvania | 175529333

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Price Level: 125 | Quote ID: 022421-1

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Re: Quote ID 022421-1 02/24/2021

Dear Chief Burke,

Following is our proposal to furnish and deliver one (1) "new and unused" 2021 Police Interceptor Utility AWD. Please review and contact our office if you have any questions.

Your total cost to order, after all dealer discounts and manufacturer concessions, is \$45,950.00.. Price shown does reflect all new vehicle prep. Vehicle will be filled with fuel, washed and delivered to your location.

OPTIONS:

Underbody Deflector Plate.....	ADD \$	325.00
Rear View Camera Display in rearview mirror (in lieu of radio display).....	no charge	
Rear Door Controls Inoperable.....	ADD \$	75.00
Remote Keyless Entry Key Fobs.....	ADD \$	325.00
Keyed Alike.....	ADD \$	50.00
H8 AGM Battery (850 CCA/92-amp).....	ADD \$	100.00
OBD-II Split Connector.....	ADD \$	50.00

Ford is currently reporting a 14-16 week lead time for delivery of new orders.

Thank you for your time, and the opportunity to earn your business.

Sincerely,

Richard K McCord, Sr.
Fleet Sales Manager
717-653-7080
rmccord@whitmoyerautogroup.com

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2021 Police Interceptor Utility AWD Base (K8A)

Price Level: 125 | Quote ID: 022421-1

Selected Equip & Specs

Dimensions

• Exterior length: 198.8" • Exterior width: 78.9" • Exterior height: 69.4" • Wheelbase: 119.1" • Front track: 66.9" • Rear track: 66.9" • **Min ground clearance: 7.6"** • Front legroom: 40.9" • Rear legroom: 40.7" • Front headroom: 40.7" • Rear headroom: 40.4" • Front hiproom: 59.3" • Rear hiproom: 59.1" • Front shoulder room: 61.8" • Rear shoulder room: 61.3" • Passenger volume: 118.0cu.ft. • Cargo volume: 52.0cu.ft. • Cargo volume seats folded: 90.3cu.ft. • Maximum cargo volume: 90.3cu.ft.

Powertrain

* **285hp 3.3L DOHC 24 valve V-6 engine with variable valve control, gasoline direct injection** • Recommended fuel : regular unleaded • ULEV II • 10 speed automatic transmission with overdrive • All-wheel • Fuel Economy Cty: N/A • Fuel Economy Highway: N/A • Capless fuel filler

Suspension/Handling

• Front independent strut suspension with anti-roll bar, gas-pressurized shocks • Rear independent multi-link suspension with anti-roll bar, gas-pressurized shocks • Electric power-assist rack-pinion Steering • Front and rear 18 x 8 black steel wheels • P255/60WR18 BSW AS front and rear tires

Body Exterior

• 4 doors • **Driver and passenger power remote heated, manual folding door mirrors** • Black door mirrors • Lip rear spoiler • Body-coloured bumpers • Class III trailer hitch • Trailer harness • Clearcoat paint • Front and rear 18 x 8 wheels • 1 front tow hook(s)

Convenience

• Dual zone front automatic air conditioning with air filter • Cruise control with steering wheel controls • Power windows • Driver and passenger 1-touch up • Driver and passenger 1-touch down • Power door locks • Manual tilt steering wheel • Manual telescopic steering wheel • Day-night rearview mirror • Ford Fleet Telematics internet access • Wireless phone connectivity • 1 1st row LCD monitor • Dual visor mirrors • Driver and passenger door bins

Seats and Trim

• Seating capacity of 5 • Front bucket seats • 8-way 6-way power driver seat adjustment • Manual driver lumbar support • Power height adjustable driver seat • 4-way passenger seat adjustment • 35-30-35 folding rear split-bench seat • Cloth seat upholstery • Metal-look instrument panel insert

Entertainment Features

• AM/FM stereo radio • External memory control • Steering wheel mounted radio controls • 4 speakers • Integrated roof antenna

Lighting, Visibility and Instrumentation

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Selected Equip & Specs (cont'd)

• LED low/high beam projector beam headlights • Fully automatic headlights • LED brakelights • Variable intermittent front windshield wipers • Speed sensitive wipers • Fixed interval rear windshield wiper • Rear window defroster • Fixed rearmost windows • Deep tinted windows • Front and rear reading lights • Tachometer • Camera(s) - rear with washer • Low tire pressure warning • Trip computer • Trip odometer • Traction battery level gauge

Safety and Security

• 4-wheel ABS brakes • Brake assist with hill hold control • 4-wheel disc brakes • Electronic stability control • ABS and driveline traction control • Dual front impact airbag supplemental restraint system • Dual seat mounted side impact airbag supplemental restraint system • Curtain 1st and 2nd row overhead airbag supplemental restraint system • Knee airbag supplemental restraint system • Airbag supplemental restraint system occupancy sensor • Power door locks • Manually adjustable front head restraints • 3 manually adjustable rear head restraints

Dimensions

General Weights

GVWR 6,840 lbs. Payload 1,670 lbs.

Trailer Type

Type Regular Harness Yes
Class III Hitch Yes

General Trailering

Towing capacity 5000 lbs.

Fuel Tank type

* Capacity 21.4 gal. Capless fuel filler Yes

Off Road

* Min ground clearance 8 " Load floor height 31 "

Interior cargo

Cargo volume 52.0 cu.ft. Cargo volume seats folded 90.3 cu.ft.
Maximum cargo volume 90.3 cu.ft. Length to rear seat 46.2 "
Maximum width 47.9 "

Powertrain

Engine Type

Block material Iron Cylinders V-6
Head material Aluminum Ignition Spark
* Injection Gasoline direct injection Liters 3.3L
Orientation Longitudinal Recommended fuel Regular unleaded
Valves per cylinder 4 Valvetrain DOHC
Variable valve control Yes

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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**2021 Police Interceptor Utility AWD Base (K8A)**

Price Level: 125 | Quote ID: 022421-1

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
K8A	Base Vehicle Price (K8A)	\$40,845.00
Packages		
500A	Order Code 500A <i>Includes:</i> - 3.73 Axle Ratio - GVWR: 6,840 lbs (3,103 kgs) - Tires: 255/60R18 AS BSW - Wheels: 18" x 8" 5-Spoke Painted Black Steel Includes polished stainless steel hub cover and center caps. - Unique HD Cloth Front Bucket Seats w/Vinyl Rear Includes reduced bolsters, driver 6-way power track (fore/aft. up/down, tilt with manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks. - Radio: AM/FM/MP3 Capable Includes clock, 4-speakers, Bluetooth interface with hands-free voice command support (compatible with most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display.	N/C
Powertrain		
99B	Engine: 3.3L V6 Direct-Injection (FFV) <i>(136-MPH top speed). Note: Deletes regenerative braking and lithium-ion battery pack; adds 250-Amp alternator, replaces H7 AGM battery (800 CCA/80-amp) with H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank with 21.4-gallon.</i>	-\$3,530.00
44U	Transmission: 10-Speed Automatic (44U)	N/C
STDAX	3.73 Axle Ratio	Included
STDGV	GVWR: 6,840 lbs (3,103 kgs)	Included
Wheels & Tires		
STDTR	Tires: 255/60R18 AS BSW	Included
STDWL	Wheels: 18" x 8" 5-Spoke Painted Black Steel <i>Includes polished stainless steel hub cover and center caps.</i>	Included
Seats & Seat Trim		
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear <i>Includes reduced bolsters, driver 6-way power track (fore/aft. up/down, tilt with manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks.</i>	Included

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**2021 Police Interceptor Utility AWD Base (K8A)**

Price Level: 125 | Quote ID: 022421-1

As Configured Vehicle (cont'd)

Code	Description	MSRP
Other Options		
PAINT	Monotone Paint Application	STD
119WB	119" Wheelbase	STD
STDRD	Radio: AM/FM/MP3 Capable <i>Includes clock, 4-speakers, Bluetooth interface with hands-free voice command support (compatible with most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display.</i>	Included
86T	Tail Lamp/Police Interceptor Housing Only <i>Pre-existing holes with standard twist lock sealed capability (does not include LED strobe) (eliminates need to drill housing assemblies).</i>	\$60.00
153	Front License Plate Bracket	N/C
43D	Dark Car Feature <i>Courtesy lamps disabled when any door is opened.</i>	\$25.00
17T	Switchable Red/White Lighting in Cargo Area <i>Deletes 3rd row overhead map light.</i>	\$50.00
60A	Grille LED Lights, Siren & Speaker Pre-Wiring	\$50.00
51T	Driver Only LED Spot Lamp (Whelen)	\$420.00
18D	Global Lock/Unlock Feature <i>Door-panel switches will lock/unlock all doors and rear liftgate. Eliminates overhead console liftgate unlock switch and 45-second timer. Also eliminates the blue liftgate release button if ordered with remote keyless entry.</i>	N/C
85R	Rear Console Plate <i>Contours through 2nd row; channel for wiring.</i>	\$45.00
549	Heated Sideview Mirrors	\$60.00
60R	Noise Suppression Bonds (Ground Straps)	\$100.00

Emissions

425	50 State Emission System Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles equipped with the 3.3L V6 Direct-Injection engine.	STD
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As Configured Vehicle (cont'd)

Code	Description	MSRP
Interior Color		
96_01	Charcoal Black	N/C
Exterior Color		
UM_01	Agate Black	N/C
Upfit Options		
EL&E	Emergency Lighting & Equipment-inc: <small>As per attached estimate (Estimate #____) from Emergency Vehicle Specialist 24/7, as quoted on 2/24/2021</small>	\$12,341.00
SUBTOTAL		\$50,466.00
Destination Charge		\$1,245.00
TOTAL		\$51,711.00

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Pricing Summary - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$40,845.00
Options	-\$2,720.00
Colors	\$0.00
Upfitting	\$12,341.00
Fleet Discount	\$0.00
Destination Charge	\$1,245.00
Subtotal	\$51,711.00

Pre-Tax Adjustments

Description	MSRP
Dealer Discounts and Manufacturer Concessions	-\$5,761.00
Total	\$45,950.00

Customer Signature

Acceptance Date

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