Prepared for: Chief Larry Burke VILLAGE OF COLD SPRING

83 Main Street Cold Spring, NY 10516 Office: 845-265-3407

Ship to:

Greg Panzarella
EMERGENCY VEHICLE SPECIALIST 24/7
1518 Rt. 9 Suite 1
Wappingers Falls, NY 12590





2021 Police Interceptor Utility AWD Base (K8A)

Price Level: 125



Client Proposal

Prepared by:

Richard K McCord, Sr.

Office: 717-653-7080

Email: rmccord@whitmoyerautogroup.com

Quote ID: 022421-1

Date: 02/24/2021



Chief of Police, VILLAGE OF COLD SPRING

Prepared by: Richard K McCord, Sr.

02/24/2021 Whitmoyer Ford, Inc. | 1001 East Main Street Mount Joy Pennsylvania | 175529333



Price Level: 125 | Quote ID: 022421-1

Chief Larry Burke
VILLAGE OF COLD SPRING

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Greg Panzarella
EMERGENCY VEHICLE SPECIALIST 24/7
1518 Rt. 9 Suite 1
Wappingers Falls, NY 12590

Re: Quote ID 022421-1 02/24/2021

Dear Chief Burke,

Following is our proposal to furnish and deliver one (1) "new and unused" 2021 Police Interceptor Utility AWD. Please review and contact our office if you have any questions.

Your total cost to order, after all dealer discounts and manufacturer concessions, is \$45,950.00.. Price shown does reflect all new vehicle prep. Vehicle will be filled with fuel, washed and delivered to your location.

OPTIONS:

Underbody Deflector Plate	ADD \$	325.00
Rear View Camera Display in rearview mirror (in lieu of radio display)	no	charge
Rear Door Controls Inoperable	ADD \$	75.00
Remote Keyless Entry Key Fobs	ADD \$	325.00
Keyed Alike	ADD \$	50.00
H8 AGM Battery (850 CCA/92-amp)	ADD \$	100.00
OBD-II Split Connector	ADD \$	50.00

Ford is currently reporting a 14-16 week lead time for delivery of new orders.

Thank you for your time, and the opportunity to earn your business.

Sincerely

Richard K McCord, Sr. Fleet Sales Manager

717-653-7080

rmccord@whitmoyerautogroup.com

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Chief of Police, VILLAGE OF COLD SPRING

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2021 Police Interceptor Utility AWD Base (K8A)

Price Level: 125 | Quote ID: 022421-1

Selected Equip & Specs

Dimensions

• Exterior length: 198.8" • Exterior width: 78.9" • Exterior height: 69.4" • Wheelbase: 119.1" • Front track: 66.9" • Rear track: 66.9" * **Min ground clearance: 7.6"** • Front legroom: 40.9" • Rear legroom: 40.7" • Front headroom: 40.7" • Rear headroom: 40.4" • Front hiproom: 59.3" • Rear hiproom: 59.1" • Front shoulder room: 61.8" • Rear shoulder room: 61.3" • Passenger volume: 118.0cu.ft. • Cargo volume: 52.0cu.ft. • Cargo volume seats folded: 90.3cu.ft. • Maximum cargo volume: 90.3cu.ft.

Powertrain

* 285hp 3.3L DOHC 24 valve V-6 engine with variable valve control, gasoline direct injection • Recommended fuel: regular unleaded • ULEV II • 10 speed automatic transmission with overdrive • All-wheel • Fuel Economy Cty: N/A • Fuel Economy Highway: N/A • Capless fuel filler

Suspension/Handling

• Front independent strut suspension with anti-roll bar, gas-pressurized shocks • Rear independent multi-link suspension with anti-roll bar, gas-pressurized shocks • Electric power-assist rack-pinion Steering • Front and rear 18 x 8 black steel wheels • P255/60WR18 BSW AS front and rear tires

Body Exterior

• 4 doors * **Driver and passenger power remote heated, manual folding door mirrors** • Black door mirrors • Lip rear spoiler • Body-coloured bumpers • Class III trailer hitch • Trailer harness • Clearcoat paint • Front and rear 18 x 8 wheels • 1 front tow hook(s)

Convenience

• Dual zone front automatic air conditioning with air filter • Cruise control with steering wheel controls • Power windows • Driver and passenger 1-touch up • Driver and passenger 1-touch down • Power door locks • Manual tilt steering wheel • Manual telescopic steering wheel • Day-night rearview mirror • Ford Fleet Telematics internet access • Wireless phone connectivity • 1 1st row LCD monitor • Dual visor mirrors • Driver and passenger door bins

Seats and Trim

• Seating capacity of 5 • Front bucket seats • 8-way 6-way power driver seat adjustment • Manual driver lumbar support • Power height adjustable driver seat • 4-way passenger seat adjustment • 35-30-35 folding rear split-bench seat • Cloth seat upholstery • Metal-look instrument panel insert

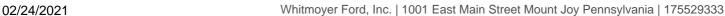
Entertainment Features

• AM/FM stereo radio • External memory control • Steering wheel mounted radio controls • 4 speakers • Integrated roof antenna

Lighting, Visibility and Instrumentation

Chief of Police, VILLAGE OF COLD SPRING

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Price Level: 125 | Quote ID: 022421-1

Selected Equip & Specs (cont'd)

• LED low/high beam projector beam headlights • Fully automatic headlights • LED brakelights • Variable intermittent front windshield wipers • Speed sensitive wipers • Fixed interval rear windshield wiper • Rear window defroster • Fixed rearmost windows • Deep tinted windows • Front and rear reading lights • Tachometer • Camera(s) - rear with washer • Low tire pressure warning • Trip computer • Trip odometer • Traction battery level gauge

Safety and Security

General Weights

• 4-wheel ABS brakes • Brake assist with hill hold control • 4-wheel disc brakes • Electronic stability control • ABS and driveline traction control • Dual front impact airbag supplemental restraint system • Dual seat mounted side impact airbag supplemental restraint system • Curtain 1st and 2nd row overhead airbag supplemental restraint system • Knee airbag supplemental restraint system • Airbag supplemental restraint system occupancy sensor • Power door locks • Manually adjustable front head restraints • 3 manually adjustable rear head restraints

Dimensions

GVWR 6,840 lbs.	Payload 1,670 lbs.
Trailering Type	
Type Regular Class III	Harness Yes Hitch Yes
General Trailering	
Towing capacity 5000 lbs.	
Fuel Tank type	
* Capacity 21.4 gal.	Capless fuel filler Yes
Off Road	
* Min ground clearance 8 "	Load floor height
Interior cargo	
Cargo volume 52.0 cu.ft.	<u> </u>
Maximum cargo volume 90.3 cu.ft.	Length to rear seat 46.2 "
Maximum width 47.9 "	
Powertrain	
Engine Type	
Block material Iron Head material Aluminum	Cylinders V-6 Ignition Spark
* Injection Gasoline direct injection	Liters 3.3L
Orientation Longitudinal Valves per cylinder 4 Variable valve control Yes	S S

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Chief of Police, VILLAGE OF COLD SPRING

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Price Level: 125 | Quote ID: 022421-1

As Configured Vehicle

Code **Description MSRP**

Base Vehicle

\$40,845.00 K8A Base Vehicle Price (K8A)

Packages

N/C 500A Order Code 500A

Includes:

- 3.73 Axle Ratio

- GVWR: 6,840 lbs (3,103 kgs) - Tires: 255/60R18 AS BSW - Wheels: 18" x 8" 5-Spoke Painted Black Steel

Includes polished stainless steel hub cover and center caps.

- Unique HD Cloth Front Bucket Seats w/Vinyl Rear

Includes reduced bolsters, driver 6-way power track (fore/aft. up/down, tilt with manual recline, 2way manual lumbar), passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks.

- Radio: AM/FM/MP3 Capable
Includes clock, 4-speakers, Bluetooth interface with hands-free voice command support

(compatible with most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display.

Powertrain

-\$3,530.00 99B Engine: 3.3L V6 Direct-Injection

(FFV)

(136-MPH top speed). Note: Deletes regenerative braking and lithium-ion battery pack; adds 250-Amp alternator, replaces H7 AGM battery (800 CCA/80-amp) with H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank with 21.4-gallon.

44U Transmission: 10-Speed Automatic

(44U)

Included **STDAX** 3.73 Axle Ratio

STDGV GVWR: 6,840 lbs (3,103 kgs)

Wheels & Tires

Included **STDTR** Tires: 255/60R18 AS BSW

STDWL Wheels: 18" x 8" 5-Spoke Painted

Includes polished stainless steel hub cover and center caps.

Seats & Seat Trim

Included 9 Unique HD Cloth Front Bucket Seats

w/Vinyl Rear

Includes reduced bolsters, driver 6-way power track (fore/aft. up/down, tilt with manual recline, 2way manual lumbar), passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks.

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N/C

Included

Included

Chief of Police, VILLAGE OF COLD SPRING

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Price Level: 125 | Quote ID: 022421-1

As Configured Vehicle (cont'd)

Code Description MSRP

Other	Option	S
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PAINT Monotone Paint Application STD

119WB 119" Wheelbase STD

STDRD Radio: AM/FM/MP3 Capable Included

Includes clock, 4-speakers, Bluetooth interface with hands-free voice command support (compatible with most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack

smart display.

86T Tail Lamp/Police Interceptor Housing \$60.00

Only

Pre-existing holes with standard twist lock sealed capability (does not include LED strobe)

(eliminates need to drill housing assemblies).

153 Front License Plate Bracket N/C

43D Dark Car Feature \$25.00

Courtesy lamps disabled when any door is opened.

17T Switchable Red/White Lighting in \$50.00

Cargo Area

Deletes 3rd row overhead map light.

Grille LED Lights, Siren & Speaker \$50.00

Pre-Wiring

51T Driver Only LED Spot Lamp (Whelen) \$420.00

18D Global Lock/Unlock Feature N/C

Door-panel switches will lock/unlock all doors and rear liftgate. Eliminates overhead console liftgate unlock switch and 45-second timer. Also eliminates the blue liftgate release button if ordered with

remote keyless entry.

85R Rear Console Plate \$45.00

Contours through 2nd row; channel for wiring.

549 Heated Sideview Mirrors \$60.00

60R Noise Suppression Bonds (Ground \$100.00

Straps)

Emissions

425 50 State Emission System STD

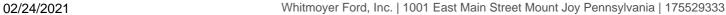
Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles

equipped with the 3.3L V6 Direct-Injection engine.

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Price Level: 125 | Quote ID: 022421-1

As Configu	red Vehicle	(cont'd)
		\

Code **Description MSRP**

Interior Color

N/C Charcoal Black 96 01

Exterior Color

N/C UM_01 Agate Black

Upfit Options

EL&E Emergency Lighting & Equipment-inc: \$12,341.00

As per attached estimate (Estimate #___) from Emergency Vehicle Specialist 24/7, as quoted on 2/24/2021

SUBTOTAL \$50,466.00

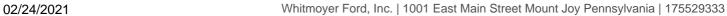
Destination Charge \$1,245.00

TOTAL \$51,711.00

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Price Level: 125 | Quote ID: 022421-1

Pricing Summary - Single Vehicle

	MSRP
Vehicle Pricing	
Base Vehicle Price	\$40,845.00
Options	-\$2,720.00
Colors	\$0.00
Upfitting	\$12,341.00
Fleet Discount	\$0.00
Destination Charge	\$1,245.00
Subtotal	\$51,711.00
Pre-Tax Adjustments	
Description	MSRP
Dealer Discounts and Manufacturer Concessions	-\$5,761.00
Total	\$45,950.00

Customer Signature Acceptance Date

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